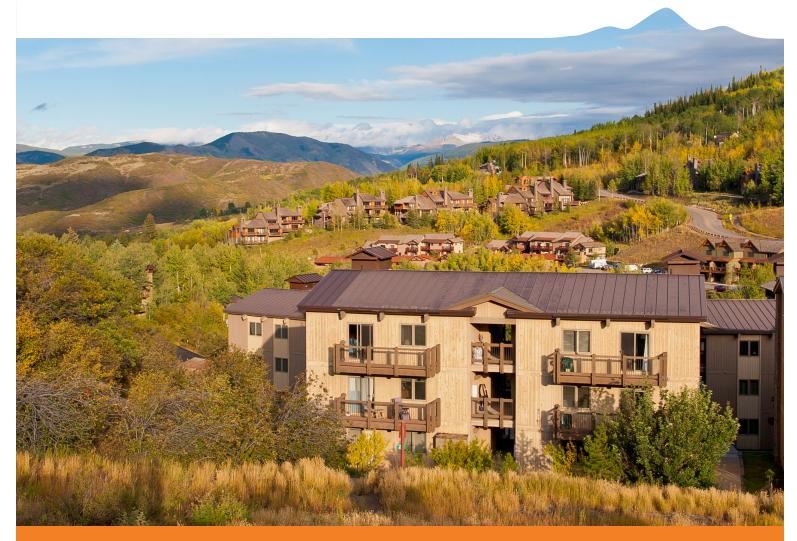
# MULTIFAMILY WEATHERIZATION PROGRAM

**INCENTIVE CATALOG** 

**REVISED: JULY 2023** 





**COLORADO: ELECTRIC CUSTOMERS** 

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#### **PROGRAM**

### **OVERVIEW**

Our Multifamily Weatherization Program is designed to help Black Hills Energy multi-family properties become more energy efficient and save money. By participating in this program, customers will be eligible for increased incentives exclusive to multi-family properties.

We are pleased to partner with local Trade Allies to promote energy efficiency services to our multi-family customers. Trade Allies help raise awareness of our energy efficiency programs and inform customers about the opportunities and incentives available. If your property provides services related to lighting, HVAC equipment and systems, commercial refrigeration and kitchen equipment, the Black Hills Energy Multifamily Weatherization Program offers you an opportunity to be listed on the program website. Contact **888-391-8702** for more information.



#### 1. Check program eligibility

- The Multifamily Weatherization (MFWX) Program is designed to provide incentives to upgrade existing equipment for qualified multi-family properties that are Colorado Electric Black Hills Energy customers. MFWX Program focuses on helping multi-family properties that serve income-qualified individuals.
- Contact your Energy Advisor or program team to verify eligibility.

• Email: BlackHillsIQ@FranklinEnergy.com

• Phone: 888-391-8702

#### 2. Schedule a free energy assessment

Following the verification of eligibility a trained Energy Advisor will perform a free energy assessment. At the time of the energy
assessment an Energy Advisor will install free energy saving products as well as make recommendations for capital improvement
projects.

#### 3. Submit project for pre-approval

 Pre-approval is required for all projects. Want to confirm that your equipment qualifies? Contact your Energy Advisor at 888-391-8702.

#### 4. Receive pre-approval and complete project

 Once you receive your pre-approval from the MFWX Program, begin your project. Projects must be completed within 60 days of pre-approval.

#### 5. Submit final application

- Email the completed application and all supporting documentation to the program or Energy Advisor once the work is installed and complete.
  - Email: BlackHillsIQ@FranklinEnergy.com

#### Complete program documentation, including the following:

- Signed, complete Incentive Application, including Sections 5 and 6.
  - Submit the signed, pre-approved application and simply complete Section 5.
    - If the project has changed by more than 10% from the original, pre-approved project, please contact the program at 888-391-8702. You may need to submit another application for pre-approval.
  - Itemized customer invoice, including quantities, model numbers, labor costs and the Black Hills Energy incentives deducted from the total project cost.
  - Equipment specifications, if changed from original pre-application submission.
- 6. Once the final application is approved, an incentive check will be mailed directly to the payee listed on the application.

### INCENTIVE APPLICATION

Office Use only: Project ID Number:

Section 1 Customer	Information				
Company Name					
Customer Contact Name		Title			
Telephone		Email			
Installation Address					
City				State	ZIP
Black Hills Energy Electric Account	: Number				
Name As It Appears on Your Black	Hills Energy Utility Bill				
Facility Type (check one)	Athletic/Sporting Facility Convenience/Liquor Store	Grocery Healthca	re Clinic	Religious Building	
Facility Square Footage	☐ Education ☐ Financial Institution ☐ Government	Lodging Manufac Office	curing Facility	Retail Warehouse Other (specify):	
Section 2 Trade Ally	Information				
Trade Ally Company Name	mornation				
Federal Taxpayer ID Number (FEIN		Tax Status		Limited Liability Company	Partnership
Trade Ally Contact Name					
Telephone		Email			
	Payment Information				
Payee Business Name		Atten	tion To		
Payment Address					
City				State	ZIP

### INCENTIVE APPLICATION

#### Section 4 Incentive Product Information

Please refer to Incentive Catalog for incentive codes, incentive per unit and product eligibility requirements. For custom lighting projects, please contact the program team for a custom worksheet. Use the table below to request eligible measure selections. Only measures outlined in the customer report are eligible for incentives. Measure quantities may not exceed what is listed in the customer report.

Product ID	Incentive Code	Measure Name	Unit Measure	# of Units	Incentive per Unit (B)	Total Incentive (AxB)*	Requested Incentive Total (Preapproval)	Final Incentive Total**
А								
В								
С								
D								
E								
F								
G								
Н								
I								
J								
K								
L								
M								
N								
0								
P								
Q								
R								
S								
T							<u> </u>	
U								
			<u> </u>		<u> </u>			

Manufacturer Specifications Attached: ☐ Yes ☐ No

<sup>\*</sup> Requested incentive total cannot exceed 70% of project cost.

<sup>\*\*</sup> Final incentive total cannot exceed 70% of project cost. If the final incentive is more than 10% different than the pre-approved incentive amount, please contact the MFWX program.

## INCENTIVE APPLICATION

Section 5 Pre-Approval Signatures and Ce	rtification	
Customer Signature	Print Name	Date
Trade Ally Signature	Print Name	Date
Section 6 Final Signatures and Certificatio	n	
CUSTOMER		
Program. To the best of my knowledge, the information provided i	lled at the job site address listed above as part of the Nonprofit End n this application is true and correct. I have read and understand th n and agree to abide by these requirements. I verify by my signatur	e program
Customer Signature	Print Name	Date

#### Submit your completed application and supporting documentation by either email or mail.

Print Name

• Email: BlackHillsIQ@FranklinEnergy.com

• Mail: Franklin Energy

Trade Ally Signature

Attn: MFWX Program 6385 W. 52nd Ave., Suite 1A Arvada, CO 80002 Date

#### LIGHTING ENERGY EFFICIENCY

### MEASURES, PRICES AND INCENTIVES

#### LAMP REPLACEMENT

#### **LED Replacement Lamp**

#### Requirements:

- ENERGY STAR® or DLC listed
- Must replace incandescent lamp
- Screw-in and pin-base lamps are eligible
- Tubular LEDs are not eligible for this incentive

Measure Name	Code	Incentive	Per Unit
LED (≤ 5 W)	L1	\$12	Lamp
LED (5-10 W)	L2	\$15	Lamp
LED (10-20 W)	L3	\$18	Lamp
LED (20-22 W)	L4	\$20	Lamp

#### **Tubular LED**

#### Requirements:

- DesignLights Consortium (DLC) qualified products list.
- Must be a one-for-one replacement of T12, T8 or T5 fluorescent lamps.
- Type A, B, C or dual mode qualifies
- Must provide Model Number and/or DLC Product ID of new lamp

Measure Name	Code	Incentive	Per Unit
2FT TLED	L35	\$10	Lamp
4FT TLED	L36	\$20	Lamp
8FT TLED	L37	\$30	Lamp

#### FIXTURE REPLACEMENT

#### **LED or LEC Exit Sign**

#### Requirements:

• Must replace incandescent exit sign

Measure Name	Code	Incentive	Per Unit
LED Exit Sign	L5	\$50	Fixture

#### **LED Downlight**

#### Requirements:

- ENERGY STAR listed
- Must replace incandescent downlight fixture
- Must be 50W or less commercial LED downlight fixture

Measure Name	Code	Incentive	Per Unit
LED Downlight	L6	\$40	Fixture

# MEASURES, PRICES AND INCENTIVES

#### **LED Recessed Fixture**

#### Requirements:

- DLC® qualified
- Replace T8 or T12 fixture with LED recessed troffer fixture

Measure Name	Code	Incentive	Per Unit
LED Recessed Fixture 1X4	L7	\$25	Fixture
LED Recessed Fixture 2X2	L8	\$30	Fixture
LED Recessed Fixture 2X4	L9	\$50	Fixture

#### **LED Strip Fixtures**

#### Requirements:

• DLC® qualified

Measure Name	Code	Incentive	Per Unit
8' LED Strip Fixture (1x8)	L25	\$30	Fixture
4' LED Strip Fixture (1x4)	L26	\$55	Fixture

#### **LED High Bay**

#### Requirements:

- DLC® qualified
- Must replace inefficient incandescent, halogen, metal halide, HID or sodium lamp
- Linear fluorescent lamp fixtures are eligible for LED replacement

Measure Name	Code	Incentive	Per Unit
LED High Bay — 250W Replacement	L38	\$180	Fixture
LED High Bay — 400W Replacement	L39	\$240	Fixture
LED High Bay — 1,000W Replacement	L40	\$400	Fixture

#### **Stairwell Fixtures with Integral Occupancy Control**

#### Requirements:

- Microwave sensors accepted on a case by case basis in scenarios where infrared sensors may not be the best solution. Pre-approval and a written statement are required for approval of microwave occupancy sensors
- DLC® qualified
- Replace 2-4 lamp T12 or T8 fixture
- Replacement fixture can be 2-3 lamp T8 or 20-30 W LED with integral occupancy control

Measure Name	Code	Incentive	Per Unit
Stairwell Fixtures with Integral Occupancy Control	L10	\$100	Fixture

#### **LIGHTING ENERGY EFFICIENCY**

### MEASURES, PRICES AND INCENTIVES

#### **OCCUPANCY SENSORS**

#### **Occupancy Sensor**

#### Requirements:

- Microwave sensors accepted on a case-by-case basis in scenarios where infrared sensors may not be the best solution. Pre-approval and a written statement are required for approval of microwave occupancy sensors
- Hardwired passive infrared and/or ultrasonic detector
- Units with manual "ON" overrides are not eligible

Measure Name	Code	Incentive	Per Unit
Ceiling Occupancy Sensor	L11	\$45	Sensor
Wall Occupancy Sensor	L12	\$45	Sensor

#### EXTERIOR LIGHTING: FIXTURE REPLACEMENT

#### LED Outdoor Pole/Arm Mounted Parking and Roadway

#### Requirements:

- DLC® qualified
- · Must replace HID fixture

Measure Name	Code	Incentive	Per Unit
LED Outdoor Pole/Arm Mounted Parking/Roadway <30W	L14	\$75	Fixture
LED Outdoor Pole/Arm Mounted Parking/Roadway 30-75W	L15	\$150	Fixture
LED Outdoor Pole/Arm Mounted Parking/Roadway ≥75W	L16	\$200	Fixture

#### **Exterior LED Wall Pack**

#### Requirements:

- DLC® qualified
- Fixture must be rated for outdoor use
- Must replace HID fixture

Measure Name	Code	Incentive	Per Unit
Exterior LED Wall Packs ≤25W	L17	\$50	Fixture
Exterior LED Wall Packs 25-60W	L18	\$125	Fixture
Exterior LED Wall Packs ≥60W	L19	\$250	Fixture

#### **LED Parking Garage**

#### Requirements:

DLC® qualified

Measure Name	Code	Incentive	Per Unit
LED Parking Garage/Canopy <30W	L20	\$150	Fixture
LED Parking Garage/Canopy 30-75W	L21	\$300	Fixture
LED Parking Garage/Canopy >75W	L22	\$350	Fixture

## MEASURES, PRICES AND INCENTIVES

#### **LED Flood**

#### Requirements:

- DLC® qualified
- Fixture must be rated for outdoor use
- Must replace HID fixture

Measure Name	Code	Incentive	Per Unit
LED Flood Light <15W	L23	\$30	Fixture
LED Flood Light >15W	L24	\$30	Fixture

#### **Custom Electric**

#### Requirements:

- Must provide existing and proposed equipment specifications
- Receive pre-approval prior to purchasing and installing your equipment
  - Please contact the program team for help in completing a custom worksheet
  - Items that have prescriptive incentives do not qualify for custom projects
  - · Approval of custom projects is at the discretion of the program team pending qualifying energy savings and payback periods

Measure Name	Code	Incentive	Per Unit
Custom - Electric	L41	\$0.35	kWh

# MOTORS & DRIVES ENERGY EFFICIENCY MEASURES, PRICES AND INCENTIVES

#### **Variable Speed Drive**

#### Requirements:

• Up to 200 horsepower (HP)

Measure Name	Code	Incentive	Per Unit
Variable Speed Drive	D1	\$250	HP

#### **Variable Speed Drive - Air Compressor**

#### Requirements:

• Up to 50 horsepower (HP)

Measure Name	Code	Incentive	Per Unit
Variable Speed Drive — Air Compressor	D2	\$250	HP

#### **HVAC ENERGY EFFICIENCY**

### MEASURES, PRICES AND INCENTIVES

#### **Heating and Cooling Systems**

#### Requirements:

Follow EER or COP specifications for each measure as listed below

Measure Name	Code	Incentive	Per Unit
Packaged Terminal Air Conditioner and Packaged Terminal Heat Pumps			
8,000 BTU/hr or less (11.7 EER)	H1	\$150	Ton
Greater than 8,000 to 11,000 BTU/hr or less (11.3 EER)	H2	\$150	Ton
Greater than 11,000 to 13,000 BTU/hr or less (10.5 EER)	H3	\$150	Ton
Greater than 13,000 BTU/hr (9.7 EER)	H4	\$150	Ton
Packaged A/C & Split Systems			
5.4 Tons or less (14 SEER)	H5	\$250	Ton
Greater than 5.4 Tons to 11.24 Tons (11.7 EER)	H6	\$250	Ton
11.25 Tons to 19.99 Tons (11.7 EER)	H7	\$250	Ton
20 Tons to 63.3 Tons (10.5 EER)	Н8	\$250	Ton
Greater than 63.3 Tons (9.9 EER)	Н9	\$250	Ton
Air Source Heat Pump Systems			
5.4 Tons or less (14 SEER and 8.5 HSPF)	H10	\$200	Ton
Greater than 5.4 Tons to 11.24 Tons (11.3 EER and 3.4 COP)	H11	\$200	Ton
11.25 Tons to 19.99 Tons (10.9 EER and 3.2 COP)	H12	\$200	Ton
20 Tons or greater (10.3 EER and 3.2 COP)	H13	\$200	Ton
Water Source Heat Pump Systems			
14 EER and 4.6 COP	H14	\$200	Ton
Direct Evaporative Pre-Cooling for Air-Cooled Condensers			
Retrofit or add-on for DX systems and air cooled chillers	H15	\$250	Ton
Other Systems			
Dehumidifier (ENERGY STAR®)	H15	\$68	Unit
Evaporative Cooler (>2,500 CFM)	H16	\$240	Unit
Heat Pump Ductless Mini Split	H17	\$200	Ton
Room Air Conditioner	H18	\$50	Unit
Furnace Blower Motor (ECM)	H19	\$225	Motor

# HVAC ENERGY EFFICIENCY MEASURES, PRICES AND INCENTIVES

#### **Chillers**

#### Requirements:

- HVAC equipment efficiency criteria are based on applicable ARI standard conditions per ARI standard conditions per ARI standard 550/590-98 using a non-CFC refrigerant
- Only units that meet BOTH minimum Full Load and IPLV requirements are eligible for rebates
- · Attach a copy of manufacturer's performance sheet showing Full Load and integrated Part Load Value (IPLV) efficiencies
- · Air-cooled chiller efficiencies shall include condenser fan energy

Measure Name	Code	Incentive	Per Unit		
Air-Cooled Chiller with Condenser (ARI Standard Conditions: 44°F leaving chilled water, 2.4 gpm/ton, 95°F entering condenser air.)					
Air-Cooled Chiller with Condenser (Full Load: 11.0 EER) (IPLV: 12.9 EER) (Full Load: 11.0 EER) (IPLV: 12.9 EER)	C1	\$150	Ton		
Water-Cooled Chiller, Rotary Screw and Scroll (ARI Standard Conditions: 44°F leaving chilled water, 2.4 gpm/ton, 85° F entering condenser water, 3.0 gpm/ton)					
75 Tons or less (Full Load: 0.72 kW/ton) (IPLV: 0.62 kW/ton)	C2	\$500	Ton		
Greater than 75 Tons to 150 Tons (Full Load: 0.72 kW/ton) (IPLV: 0.60 kW/ton)	C3	\$500	Ton		
Greater than 150 Tons to 300 Tons (Full Load: 0.63 kW/ton) (IPLV: 0.51 kW/ton)	C4	\$500	Ton		
Greater than 300 Tons (Full Load: 0.63 kW/ton) (IPLV: 0.51 kW/ton)	C5	\$500	Ton		

#### **Programmable Thermostat**

#### Requirements:

- Must be a 5-1-1 Day, 5-2 Day or 7-Day programmable thermostat
- Must be professionally installed

Measure Name	Code	Incentive	Per Unit
Programmable Thermostat / Smart Thermostat	G3	\$125	Thermostat

# WEATHERIZATION MEASURES, PRICES AND INCENTIVES

Measure Name	Code	Incentive	Per Unit
Low E Storm Windows (CAC & Electric Heat)	W1	\$250	Unit
Low E Storm Windows (CAC)	W2	\$250	Unit
Low E Storm Windows (Electric Heat)	W3	\$250	Unit
Attic Insulation (R-38, CAC & Electric Heat)	W4	\$0.75	SF
Attic Insulation (R-38, CAC Only)	W5	\$0.45	SF
Attic Insulation (R-38, Electric Heat)	W6	\$0.60	SF
Wall Insulation (R-13, CAC & Electric Heat)	W7	\$1.50	SF
Wall Insulation (R-13, CAC Only)	W8	\$0.75	SF
Wall Insulation (R-13, Electric Heat)	W9	\$1.25	SF
Basement Sidewall Insulation (R-11, CAC & Electric Heat)	W10	\$2.00	SF
Basement Sidewall Insulation (R-11, CAC Only)	W11	\$1.00	SF
Basement Sidewall Insulation (R-11, Electric Heat)	W12	\$1.50	SF
Rim/Band Joist Insulation (R-13, CAC & Electric Heat)	W13	\$0.75	SF
Rim/Band Joist Insulation (R-13, CAC Only)	W14	\$0.25	SF
Rim/Band Joist Insulation (R-13, Electric Heat)	W15	\$0.50	SF
Air Sealing (CAC & Electric Heat/CFM50)*	W16	\$0.75	CFM50
Air Sealing (CAC Only/CFM50)*	W17	\$0.45	CFM50
Air Sealing (Electric Heat/CFM50)*	W18	\$0.60	CFM50
Duct Sealing (CAC & Electric Heat/CFM25)*	W19	\$2.00	CFM25
Duct Sealing (CAC & Gas Heat/CFM25)*	W20	\$1.00	CFM25
Duct Sealing (CAC Only/CFM25)*	W21	\$0.50	CFM25
Duct Sealing (Electric Heat Only/CFM25)*	W22	\$1.50	CFM25

<sup>\*</sup>Air sealing and duct sealing measure require a pre and post blower door test. Incentive amount is per CFM50 or CFM25 reduced.

# EQUIPMENT UPGRADES MEASURES, PRICES AND INCENTIVES

Measure Name	Code	Incentive	Per Unit
Ceiling Fan (ENERGY STAR®)	E1	\$30	Fan
Refrigerator (ENERGY STAR®)	E2	\$50	Unit
Clothes Washer (ENERGY STAR®)	E3	\$50	Unit
Clothes Dry (ENERGY STAR*)	E4	\$50	Unit
Dishwasher (ENERGY STAR*)	E5	\$50	Unit
Freezer (ENERGY STAR*)	E6	\$50	Unit
Smart Powerstrip (7 outlet tier 1)	E7	\$20	Strip

# TUNE-UP ENERGY EFFICIENCY MEASURES, PRICES AND INCENTIVES

#### Air Conditioner (AC)/Rooftop Unit (RTU) Electric Tune-Up

#### Requirements:

Facility must, as applicable, complete the tune-up requirements listed below, by an approved technician. Documentation must be provided using the program checklist for each qualifying tune-up. (See checklist below)

- · Check refrigerant charge
- Identify and repair leaks if refrigerant charge is low
- Measure and record refrigerant pressures
- Measure and record temperature drop at indoor coil
- Clean condensate drain line
- Clean outdoor coil and straighten fins
- Clean indoor and outdoor fan blades
- Clean indoor coil with spray-on cleaner and straighten fins
- Repair damaged insulation suction line
- · Change air filter
- Measure and record blower amp draw

Measure Name	Code	Incentive	Per Unit
Air Conditioner Tune-Up	TU1	\$150	Ton

### ROOFTOP UNIT (RTU) / AIR CONDITIONER TUNE-UP CHECKLIST

The facility must, as applicable, complete the tune-up requirements listed below by an accepted Trade Ally technician.

Requirement	Completed	Not Applicable (N/A)	Technician Notes
1. Check refrigerant charge	☐ Yes	□ N/A	
2. Identify and repair leaks if refrigerant charge is low	☐ Yes	□ N/A	
3. Measure and record refrigerant pressures	☐ Yes	□ N/A	
4. Measure and record temperature drop at indoor coil	☐ Yes	□ N/A	
5. Clean condensate drain line	☐ Yes	□ N/A	
6. Clean outdoor coil and straighten fins	☐ Yes	□ N/A	
7. Clean indoor and outdoor fan blades	☐ Yes	□ N/A	
8. Clean indoor coil with spray-on cleaner and straighten fins	☐ Yes	□ N/A	
9. Repair damaged insulation – suction line	☐ Yes	□ N/A	
10. Change air filter	☐ Yes	□ N/A	
11. Measure and record blower amp draw	☐ Yes	□ N/A	

### TERMS AND CONDITIONS

#### **GENERAL TERMS AND CONDITIONS**

- Participants must be a current Black Hills Energy customer. Additional eligibility requirements are dependent on customer fuel type and location. Customer eligibility is determined by The Program.
- Where applicable, energy-efficiency ratings must comply with those listed in the Measures section of this catalog.
- All projects require pre-approval BEFORE project initiation or equipment purchase to guarantee fund availability.
- All projects are subject to on-site post installation inspection and verification.
- This program is subject to regulatory rules and orders, and Black Hills Energy reserves the right to change or to end any portion of this program without notice. All equipment must be new. No reconditioned or used equipment would qualify for incentives.
- A final, itemized invoice for all materials and labor related to the installation must be attached to the incentive application. Applications must be completed in full; incomplete or incorrect applications will delay processing and may be returned.
- Funding for these incentives is limited. Applications will be processed on a first-come, first-served basis.

#### **INCENTIVE LIMITS**

Incentives are not limited to a cap per site or customer. Depending on your business tax classification, you may receive IRS Form 1099 for incentives totaling over \$600 in a calendar year.

#### TRADE ALLY INFORMATION

A Trade Ally represents the company who provided/installed the equipment for a project or performed the service for which a customer is seeking an incentive. Trade Allies who have signed an agreement with the Black Hills Energy Multifamily Weatherization Program are allowed to enjoy certain program benefits, including increased incentives over prescriptive incentive offerings and to receive direct payment of incentives from The Program. Incentives can only be paid directly to a Trade Ally, if the Trade Ally has completed and submitted a Trade Ally Application.

The Federal Employer Identification Number (FEIN) and Business Classification of the Trade Ally is required to receive incentives paid directly from The Program. The credit must be clearly labeled as the Black Hills Energy MFWX Program incentive and deducted from the amount due.

#### **BLACK HILLS ENERGY INFORMATION**

Black Hills Energy works with eligible Colorado businesses to install cost-effective energy efficiency projects. Black Hills Energy information, resources and financial incentives help to implement projects that otherwise would not get completed, or to complete projects sooner than scheduled.

Black Hills Energy is committed to providing safe, reliable and affordable energy in a manner that protects the environment.

#### **PARTICIPATION REQUIREMENTS**

Before you start your project, please make sure you are familiar with participation requirements, program information and Terms and Conditions.

Section 1. Incentive Offer: Products must be purchased and installed within the date range outlined on the Application being submitted. Applications must be postmarked within the number of calendar days listed on the Application being submitted. The Applicant understands that the Program must pre-approve all incentive applications in writing. Applicants should maintain a copy of their Application for their records. Incomplete applications will be returned and will not be processed. Applications must have complete information and be submitted with proof of purchase such as invoices that clearly itemize the product(s) and/or services(s) received. Purchase orders, proposals and quotes are not considered proof of purchase.

Section 2. Compliance: The Applicant's procurement, installation, and implementation of energy efficiency measures shall be accomplished in accordance with the requirements outlined in the Trade Ally Agreement and Trade Ally Catalog. The Applicant must provide invoices for equipment purchased or service performed, as well as documentation that verifies that the energy efficiency measures, (i) have been properly installed, (ii) are functioning properly, and (iii) have the potential to generate energy savings if properly maintained and operated. All projects shall comply with federal, state and local regulations. All equipment must be new. Displaced equipment must be removed and not reused. Verification of compliance with the terms and conditions of this provision shall solely be at the Program's discretion.

Section 3. Marketing: The Applicant shall not use the Program's or the Implementer's corporate name, logo, identity, any affiliation, or any related logo including the "Black Hills Energy" name, logo, or identity, for any marketing, advertising or solicitation without prior written consent of the Program. Such written consent may be withheld in the Program's sole discretion. When referencing Black Hills Energy involvement with any project, the Applicant shall collaborate with the Program to prepare any press release and to plan for any news conference and agrees to provide Black Hills Energy, for its written approval prior to publication, a written copy of any advertisements or promotional material regarding this program prior to publishing any such advertisements or promotional material. The Program reserves the right to publicize the Applicant's participation in the MFWX Program unless a written request is submitted to BlackHillsIQ@ FranklinEnergy.com no later than fifteen (15) days after receiving payment from the Program.

**Section 4. Program Discretion:** Rewards are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the sole discretion of Black Hills Energy.

Black Hills Energy reserves the right to change or discontinue this program at any time without notice. The Program also reserves the right to withhold incentive payment until identified problems with a project are resolved and to withhold or terminate an incentive payment due to any party's failure to follow any and all applicable terms and conditions, rules, or procedures. The acceptance of incentive applications and qualification of systems is determined solely by the Program and acceptance of this application does not guarantee payment of an incentive.

### TERMS AND CONDITIONS

Section 5. Disclaimers, Representations, and Warranties: Black Hills Energy and the Program Administrator (collectively for this section "the Program") do not endorse any particular trade ally, manufacturer, product, system, or design by offering an incentive. The Program is not responsible for any tax liability imposed on the recipient as a result of the payment of incentives. The Program makes no representation or warranty, and assumes no liability with respect to the quality, safety, performance, or other aspect of any design, consulting, product, system, equipment, or appliance installed or received and expressly disclaims any such representations, warranties, and liability, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose. The Program does not guarantee that installation and operation of incentivized measures will result in reduced energy usage or in cost savings. The Program is not responsible for the proper disposal/recycling of any waste generated as a result of this project. The Program is not liable for any damages, including any incidental or consequential damages, arising out of the operation or malfunction of the products, equipment, or appliances, or the installation thereof.

Section 6. Indemnification: Applicants shall protect, indemnify, defend and hold harmless Black Hills Energy and the Program, their respective affiliates, subsidiaries, parent companies, officers, directors, agents, and employees, against any and all losses, damages, expenses, fees, costs and liability arising from or in any way connected with any program, design, consulting, product, system, equipment, or appliance. The Applicant agrees that such obligations under this section shall survive any expiration or termination of this Application and shall not be limited by any enumeration herein of required insurance coverage. To the maximum extent permitted by law, the Applicant agrees to limit Program Administrator's liability to the Applicant for any reason to the total amount of the payments identified in this Agreement. This limitation shall apply regardless of the cause of action or legal theory pled or asserted. Applicant hereby expressly waives the right to specifically enforce this Application.

Section 7. Misrepresentation: Making false statements on the Program incentive application is punishable by law. Any person who knowingly files an application containing any materially false information or who purposely and misleadingly conceals information commits a fraudulent act that subjects such person to criminal and civil penalties. Any and all funds determined, in the Program's sole discretion, to have been acquired on the basis of fraudulent or misrepresented information must be fully returned to the MFWX Program. Should the Applicant or its representative apply for and receive duplicate payment, the Program reserves the right to recover payments made in excess of the entitled Reward. This section shall not limit other remedies that may be available for the filing of false or fraudulent applications.

#### Section 8. Miscellaneous:

- (1). Governing Law. This Application shall be governed, construed and enforced in accordance with the internal laws of the State of Wisconsin, without regard to any law of conflicts that may direct the application of the laws of another jurisdiction. The Applicant irrevocably submits to the original jurisdiction of the state and federal courts sitting in Madison, Wisconsin with regard to any controversy in any way relating to the execution, delivery or performance of this Application that is not resolved by Arbitration. Suits, claims or actions founded upon such controversies shall be brought or filed exclusively in such courts and nowhere else. The exclusive venue for any dispute or controversy arising under this Agreement shall be the Dane County, Wisconsin Circuit Court or the Federal District Court for the Western District of Wisconsin.
- (2) Compliance with Applicable Laws. The Applicant shall at all times comply with and observe all federal and state laws and published circulars, local laws, ordinances, rules and regulations which are in effect during the period of this Application and which in any manner affect the performance of this Application. This Application shall be construed and enforced, in accordance with the laws of the State of Wisconsin and the laws of the United States. All references to statutes or regulations contained in this Application shall be construed to include successors thereto.
- **(3) Assignment.** The Program may assign, transfer or convey this Application or any of the Program's rights, obligations, interests or responsibilities hereunder, in whole or in part, without the consent of Applicant.
- (4) Severability. If any provision of this Application is illegal, invalid, or unenforceable under present or future laws effective during the term of this Application, that provision shall be fully severable and this Application shall be construed and enforced as if the illegal, invalid, or unenforceable provision had never comprised a part of this Application. The remaining provisions of this Application shall remain in full force and effect and shall not be affected by the illegal, invalid, or unenforceable provision or by its severance. Furthermore, in lieu of such illegal, invalid, or unenforceable provision, this Application shall be reformed to include as a part of this Application a provision as similar in terms to the illegal, invalid, or unenforceable provision as may be possible and still be legal, valid, or enforceable.
- **(5) Risk of Loss.** Black Hills Energy and Program Administrator at no time assumes risk of loss for any personal property of the Applicant.
- **(6) Waiver.** Failure or delay on the part of either party to exercise any right, power, privilege or remedy hereunder shall not constitute a waiver thereof. A waiver of any default shall not operate as a waiver of any other default or of the same type of default on a future occasion.

### NOTES

### **NOTES**

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# HAVE QUESTIONS OR NEED HELP COMPLETING YOUR APPLICATION?

CALL US AT 888-391-8702 OR EMAIL BLACKHILLSIQ@FRANKLINENERGY.COM.

